

104, Charles E

APPLICATION FOR MEMBERSHIP.

Feb 11, 1915

To the Secretary of the American Institute of Architects,
The Octagon, Washington, D. C.

SIR:

I hereby apply for Membership in the American Institute of Architects under Class [A, B, C, or D.]

I hereby certify that the following statements are correct:

Name Chas E. Hop

Address 1310 Pulcher Pl. Chicago

Place and date of birth Reading, Penna July 1, 1870.

Graduate in architecture Entered Lafayette College, Easton Penna. in C.E. course and left to take Special Practising Course at Mass Inst of Technology - completing same 9/11/10

Holder of Scholarship in architecture _____
[Give name and year.]

Passed the qualifying examinations of the Royal Institute of British Architects, or the examinations for the first class of the Ecole des Beaux Arts _____
[State which, and year—Evidence of Certificate to be submitted with application.]

If practicing architect, firm name Marshall & Hop

Have been in practice twenty four years

If draughtsman, employed by _____
[State number of years.]

Collegiate and office training _____

I have carefully examined the Constitution and By-Laws of the Institute and the "Circular of Advice Relative to Principles of Professional Practice and Canons of Ethics," and I agree, if elected, honorably to maintain them.

Chas E. Hop
[Signature of Applicant.]

I hereby certify that the signer of this application is a member of Illinois Chapter, A. I. A.

Webster Zamboni Secretary.
Illinois Chapter, A. I. A.
[To be omitted when the applicant does not reside in the territory of a Chapter.]

We, the undersigned members of the American Institute of Architects, have carefully examined the foregoing statement and believe it to be correct. We know the applicant personally, and consider that his work and practice warrant his admission to Membership.

Richard Schmitt
Gray W. Maher
A. J. Weber

[The signatures of three Institute members are here required. In the case of "official endorsement" of candidates by a Chapter, the signatures of its officers only shall be here required.]

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64 E. Van Buren Street.

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ROBERT C. BERLIN,
19 So. La Salle Street.

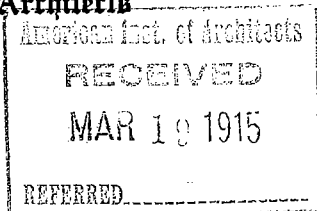
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GEORGE W. MAHER,
208 So. La Salle Street.

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10 So. La Salle Street.

SECRETARY:
WEBSTER TOMLINSON,
64 E. Van Buren Street.

**Illinois Chapter
American Institute of Architects**

Chicago,
Ill.



Meets at
Art Institute, Chicago
On the 2d Tuesday of each month
except July and August.

2-3

March 17, 1915.

Mr. E.C. Kemper,
Executive Sec'y- A.I.A.,
The Octagon, Washington, D.C.

Dear Sir:-

Herewith I enclose application for Institute Membership, signed by Charles E. Fox of the firm of Marshall & Fox, and endorsed by Richard E. Schmidt, George W. Maher and P.J. Weber.-

Following our custom, notice of his application was given at regular meeting - also to every member by letter March 4, (copy enclosed) and letter ballot taken which resulted in the following vote by

Institute Members	yes	22,	no	1
Chapter	"	"	19	
			—	—
	Total	41		1

I enclose also Mr. Fox's check for \$5.00 payable to American Institute of Architects- receipt of which please acknowledge to him direct.

Yours very truly,

Webster Tomlinson
Sec'y, Ill. Chapter A.I.A.

Encs.

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Illinois Chapter
American Institute of Architects
Chicago,
Ill.



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Art Institute, Chicago
On the 2d Tuesday of each month
except July and August.

RECEIVED
MAR 27 1915
REFERRED

*Mr. Fox
Stimpson*

Please return

*28 (stamp)
for 2 Dec 1914
+ prints*

March 22, 1915.

Mr. E.C. Kemper,
Executive Sec'y, A.I.A.,
The Octagon, Washington, D.C.

Dear Mr. Kemper:-

For confidential consideration I would say, in reply to yours of 19th. inst. in reference to application of Chas. E. Fox for Institute Membership, that in this case there is no question of professional ability involved.

The firm of Marshall & Fox would probably rank as one of the first three in amount and importance of work done in Chicago. They were awarded the Illinois Chapter's gold medal several years ago for the Blackstone Hotel.

Mr. Marshall is already an Institute Member - elected 1907.

The one negative vote was cast by a member of a firm (itself punctiliously careful of the observance of the Ethics of the profession) who perhaps felt that Marshall & Fox did not live quite up to the ideal in their methods of "promoting" jobs or obtaining publicity.

I voted for the admission of Mr. Fox because I felt that if their alleged acts were not sufficient to cause charges, or at least an investigation, it would not be just to keep one member of the firm out while the other was in the Institute, -- in addition I felt the influences of the Institute would be much more potent if both were in.

Yours very truly,
Webster Tomlinson

Enclosed please find postage for 2 electros and stamps.

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March 29, 1915.

Dear Mr. Fenner:

I enclose copy of a letter from Mr. Tomlinson, Secretary of the Illinois Chapter with regard to Mr. C. E. Fox and copy of reply.

You will probably recall that in a letter to you of March 19 the Secretary of the Iowa Chapter, Mr. Taylor, used the following paragraphs:

"I must speak of another matter. Some of us are trying to live up to the code of ethics and to the minimum of the schedule of charge, if we do that, we must be content without going higher for anything. But what are we to expect when a firm both members of which are Institute members, are the ones referred to in question #10 enclosed? This firm runs the largest office in the state and would seem to be in shape to uphold the code.

A letter received today says, "I am at present experiencing very unpleasant results with some clients in regard to the schedule of charges, especially on account of Ittner, and Marshall & Fox, of Chicago, who have made a rate of 5% on their work here and furnish a Clerk of Works to be on the job all the time, their pay to come out of this 5%. I had worked up a nice piece of business for myself and was getting 6% all along. Some of the new clients that are coming in for work object, because these men are doing the work for 5% as above."

You advised Mr. Taylor in reply that the matter would receive careful attention; and you also wrote a letter to Mr. Mauran.

I transmit all of this so you will be fully advised as no affirmative action may be necessary.

Very truly yours,

Mr. B. L. Fenner, Secy.
American Institute of
Architects,
New York, N.Y.

Executive Secretary.

American Institute of Architects

Inter-Office Communication

Date

April 12/15

Subject

As below

From

To

Dear Mr. Fenner:

Herewith is a letter to you of April 9 from Mr. Irving K. Pond with regard to professional matters in the Middle West.

You will recall that there has been some correspondence concerning Mr. Fox who is now an applicant for admission to the Institute -- copies of which have been sent to you from time to time.

No acknowledgment has been made to Mr. Pond in this case.

Very truly yours,

Enc/



POND & POND ARCHITECTS
 1107 STEINWAY BUILDING
 64 EAST VAN BUREN STREET CHICAGO
 IRVING K. POND · FAIA · · ALLEN B. POND · FAIA · ·
 CHARLES D. WATERBURY · AIA · ·

IN RE: _____

2-3

TELEPHONE HARRISON 2927-2928 April 9th, 1915.

AMERICAN INST. OF ARCHITECTS
 RECEIVED
 APR 12 1915
 REFERRED _____

Mr. Burt L. Fenner, Secretary,
 American Institute of Architects,
 Washington, D. C.

Dear Fenner:-

I was mighty glad to hear from you directly, but to be candid I wasn't very glad to get a letter with the contents of yours of April 5th. I am considering eliminating Mauran's and Ittner's names from a copy of your letter, which I shall send to Marshall & Fox, with a request that they take the matter up with you directly and square themselves if they can.

Fox I know only slightly and have little regard for. I did not vote to endorse him for membership in the Institute. I have had one set-to with the firm on a matter of ethics, dealing with Marshall personally, and he came round but threw the burden on Fox. I have always maintained that Marshall & Fox had no conception whatever of the meaning of ethics and so personally I did not care to see the Institute burdened with another member of the firm. That is neither here nor there.

The trouble is not confined to the small towns. I, myself, have been knocked out of work which was rightfully mine, (alterations and additions to my own buildings,) which was offered to me if I would meet the price of Blank & Blank. I had stated that my price would be 7-1/2% but was informed that Blank & Blank would do the work for 5%. They did and are still doing it. Blank & Blank are quite as important a firm as Marshall & Fox.

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Mr. B. L. Fenner.

-2-


4-9-15.

It would be pretty hard to prove that Marshall & Fox, or anybody else, had knowingly underbid their western confreres, and I am not so keen to follow up these matters because of the absolutely illogical, not to say cowardly, attitude of the Institute itself, which will not formulate schedule which it believes to be equitable and try to educate the profession and clientele up to it. Of course, I should resent dictation by the Institute or any other body between me and my personal client, but where two architects are involved there should be a standard. It would not be difficult for the Institute to convince me that I am virtually competing with another when seemingly I alone am involved. However, you did not write to me for opinions but for assistance, and for the sake of us all I will try to render it.

It seems funny to be absolutely out of touch with Institute matters after nine years' constant service, but it is a pleasant feeling and there are enough general professional matters to keep me sufficiently engaged.

Yours truly,

IKP-C





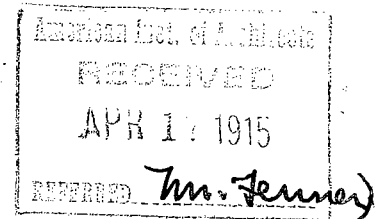
POND & POND ARCHITECTS
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IRVING K. POND · FAIA · · ALLEN B. POND · FAIA · ·
CHARLES D. WATERBURY · AIA · ·

IN RE: 2-3

TELEPHONE HARRISON 2927:2928

April 15th, 1915.

Mr. Burt L. Fenner, Secretary,
American Institute of Architects,
Washington, D. C.



My dear Fenner:-

I took upon my-self the task of referring the matter of the Iowa situation directly to Marshall & Fox and have received a most categorical answer. I hope they have sent you the same stuff for it puts them in a very good light and answers critics in "the provinces".

After reading their letter of April 13th to me, and the one which followed, I shall certainly withdraw all objection to the admission of Mr. Fox into the Institute, and shall be inclined to urge his election. I have said heretofore that while Marshall & Fox desired to be ethical, they had no conception of the real meaning of ethics. I am constrained to believe that they are learning.

Very sincerely yours,

Irving K. Pond

IKP-C



POND & POND ARCHITECTS
 1107 STEINWAY BUILDING
 64 EAST VAN BUREN STREET CHICAGO
 IRVING K. POND - FAIA - ALLEN B. POND - FAIA -
 CHARLES D. WATERBURY - AIA -

IN RE: _____

2-3 704

TELEPHONE HARRISON 2927:2928

April 16th, 1915.

RECEIVED
 APR 19 1915
 REFERRED *Mr. Fenner*

Mr. Burt L. Fenner, Sec'y,
 American Institute of Architects,
 Washington, D. C.

Dear Fenner:-

I am not so sure you wrote to the wrong man about Marshall & Fox, and do not know to whom in the Chapter you could write to as warm personal friends of theirs unless it be Elmer Jensen, a member of the Board, who I know has had free and unconstrained conversation with them at times on professional matters. I am enclosing copy of Marshall & Fox's letter to me, because I want you to get their attitude first hand. The man whose name is eliminated is not a member of the Institute or Chapter.

You say in yours of April 14th: "From the reports which have reached me there is absolutely no evidence of conduct contrary to the letter of our codes and, therefore, I cannot take any official action." Your information is based on statements by your Western correspondents that Ittner of St. Louis and Marshall & Fox of Chicago had invaded their territory and advertised ~~it~~ and had taken work for less than Institute rates, and this action on their part would constitute a violation of Institute codes and any Institute member would have a right if not the duty to bring charges. You will see from the tone of the enclosed letter that Marshall & Fox did not resent your inquiry, but are glad to help you maintain standards.

I wish you would be sure to state at the Board meeting when Fox's name comes up for discussion that I cordially approve of his candidacy. As I said in my letter to you

Mr. B. L. Fenner.

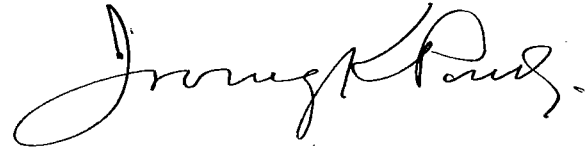
-2-

4-16-15.

of April 15th, I believe that Marshall & Fox are learning and will make good Institute timber.

I had noticed that there were a good many candidates for membership and I am very pleased to see it.

Yours sincerely,

A handwritten signature in cursive script, appearing to read "Irving K. Paul". The signature is written in black ink and is positioned to the right of the typed name "IKP-C".

IKP-C

C O P Y

April 13, 1915. BHM-S

Mr. Irving K.
1107 Steinway Bldg.,
Chicago, Ill.

My dear Mr. Pond:-

The subject of fees is of more interest to us than any other item of our architectural practice, and we welcome any inquiry which promises a helpful bearing upon the matter.

Our practice is "Institute Fees, or better." We do not compete in rates. We charge an added fee for finely divided contracts, and are confronted with resistance and evidence to the point where we are doubtful whether Institute members in this vicinity are doing so.

Following is a statement of fees we are receiving on outlying work:

<u>Building</u>	<u>Location</u>	<u>Fee</u>	<u>Contract</u>
Russell-Lamson Hotel	Waterloo, Iowa	6%	General
Julien-Dubuque Hotel	Dubuque, Iowa	6%	General
Kaskaskia Hotel,	LaSalle, Ill.	6%	General

The Institute rate for commercial work over half a million (and I am in doubt whether there is any bottom limit,) as established by the practice of Institute members in the Chicago market, is - if results of our most careful inquiry is to be depended upon - five per cent. We have bumped it so often that we state it as a conviction. To get our average six per cent, which we regard as proper and necessary, we have had to press hard on matters of tributary charge such as charges for subdivided contracts, fees on credits, etc.

A recent instance of what is being done is the work on the New Elks' Club. We were awarded the work, after refusing to enter an irregular competition and after our 6% rate had been turned down on account of a 5% quotation which they said had been made to them by several Chicago architects of standing. The duly authorized Committee who made the award came to us later and asked us to permit them to withdraw their order, because they said ----- had quoted the Club 4% and the Committee was under fire in consequence. Accordingly we cancelled the order, and understand a competition is to be held, the award to carry a 4% fee.

We believe we are the most consistent stand-patters for full fees and complete service of any architects with whom we come in competition.

The Burlington Railroad paid us 7 1/2% for the work we did for them on their new building involving nearly two million dollars.

We receive 10% for residence work irrespective of size.

Mrs. Loeb's contract for residence alterations which have exceeded \$100,000 is 15%.

Tell "the Chapter member in one of the smaller western cities" that if he lowered his rate on an out of Chicago job because we quoted less than 6%, that he fell for a bluff.

We have recently been called by a delegation of contractors because work was being let by us below what they felt was a fair price. We know of no way to get the owner low costs and the contractors high prices, and had to confess our inability to handle the complaint.

But in the matter of fees we can and do handle the situation, so far as our own work is concerned; and if a very few of the big firms would take our view, Chicago would be on a 6% basis tomorrow.

We appreciate your inquiry and shall be glad to give an Institute committee a view of our contracts should they care to see them.

With warm personal regards, we are,

Very truly yours,

Marshall & Fox.

Architects

2-3
April 19th, 1915.

Dear Mr. Fenner:-

Herewith is a letter from Mr. Pond with regard to Marshall & Fox. As this is extended correspondence, I have not retained a copy here. Kindly return if you desire it to go before the Board of Examiners.

I am in some doubt as to whether this correspondence concerning Mr. Fox should accompany his application when it is considered by the Board of Examiners. He did not receive the unanimous vote of the Illinois Chapter and Mr. Tomlinson, in transmitting the application, made some reference to professional ethics. Subsequent correspondence has been attached to this letter. It may be that all of this should not go before the Board of Examiners. The Board of Examiners is required to examine into the "professional capacity" of the applicant. The matter is not of grave importance, but I would appreciate your advice.

Very truly yours,

Executive Secretary.

Mr. Burt L. Fenner, Secretary,
American Institute of Architects,
101 Park Avenue,
New York, N. Y.

K:C

American Institute of Architects

Inter-Office Communication

Date

April 20, 1915.

Subject

2-3

From

B. L.F.

American Inst. of Architects
RECEIVED
APR 21 1915
REFERRED..... E.C.K.

To

Dear Mr. Kemper:

The correspondence with reference to Mr. Fox should not go to the Board of Examiners. As Mr. Fox was not unanimously endorsed he will have to submit to the usual examination - that is, the submission of photographs or drawings of completed work. Any privileged communications will, of course, be considered by the Board, but these letters are not in answer to requests for privileged communications.

Yours very truly

Burt L. Finney

2-3
May 29th, 1915.

My dear Sir:-

Acting for the Secretary I take pleasure in advising you of your election to the American Institute of Architects, in accordance with the action of its Board of Directors at the May meeting.

This membership became effective on May 30th, and we are sending to you under separate cover copies of the Annuary and Proceedings for the current year, as well as other Standard Institute Documents which you should have.

Owing to the shortness of time before the end of the first half of the year, the Board directed that dues be charged for the last half only, and you will receive a statement on June 30. Later a Certificate of membership will be sent.

The office at the Octagon is for the service of every Institute member and we are pleased to render that service at all times.

Very truly yours,

Executive Secretary.

Mr. Charles E. Fox ✓
1st Natl. Bank Building,
Chicago, Illinois.

K:B

MARSHALL & FOX
ARCHITECTS & ENGINEERS
700 N. MICHIGAN AVENUE
TELEPHONE SUPERIOR 7740
CHICAGO

B. H. MARSHALL
CHARLES E. FOX

November 7, 1924.

CEF-d

NOV 10 1924

D. Everett Waid, President,
American Institute of Architects,
One Madison Avenue,
New York.

My dear Mr. Waid:

I have your letter of the 5th instant asking me to represent the American Institute of Architects on the occasion of the celebration of the One Hundredth Anniversary of the invention of Portland Cement, and I shall be pleased to serve in this capacity.

The Cement Association has acted promptly on your wire and I have before me this morning their plans for the occasion, which appear to be simple enough so that they require no elaborate preparation, and consequently the shortness of the notice is no inconvenience.

With personal regards, I am

Yours very sincerely,

THE AMERICAN INSTITUTE OF ARCHITECTS
THE OCTAGON, WASHINGTON, D. C.

2-3
COPY

Mr. Kemper

The American Institute of Architects
RECEIVED

MAR 11 1925

REFERRED

One Madison Avenue, New York, N.Y.
March 9, 1925

Mr. Charles E. Fox,
721 Lincoln Parkway,
Chicago, Illinois.

Dear Mr. Fox:

I was very much interested in reading the brief article which appeared in the issue of the American Contractor of January 31st, 1925, in which your sentiment is quoted with respect to the practice of contractors drawing up private plans, causing the elimination of the architect.

I would be very much pleased to have an expression from you as to your opinion of the proper solution of the problem which you think should be cooperatively attained.

Will you not let me know your thought as to what attitude should be taken by the American Institute of Architects? I am quite sure that I agree with you in the thought that the Institute should face squarely the faults and responsibilities of our own profession before we criticize contractors and others.

Sincerely yours,

